ORANGE COUNTY HOUSING FINANCE AUTHORITY

AGENDA PACKAGE

Board of Directors' Meeting

Wednesday, January 5, 2022 – 8:30 a.m.
ORANGE COUNTY ADMINISTRATION BUILDING
201 SOUTH ROSALIND AVE – ORLANDO, FL 32801
COMMISSIONERS CHAMBERS – 1ST FLOOR

___.__ MEMORANDUM

BOARD OF DIRECTORS

MERCEDES MCCALL CHAIR

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER BOARD MEMBER Mercedes McCall, Chair, OCHFA

Vernice Atkins-Bradley, Vice Chair, OCHFA Sascha Rizzo, Board of Directors, OCHFA Curtis Hunter, Board of Directors, OCHFA

Warren S. Bloom, General Counsel, Greenberg Traurig Mike Watkins, General Counsel, Greenberg Traurig David Jones, Financial Advisor, CSG Advisors

Helen H. Feinberg, Senior Managing Underwriter, RBC Capital Markets

Donald Peterson, Co-Managing Underwriter, Raymond James Tim Wranovix, Co-Managing Underwriter, Raymond James Kate Latorre, Senior Assistant County Attorney – Orange County

Fred Winterkamp, Manager, Fiscal and Business Services - Orange County

James Audette, Trustee – USBank

FROM: | W.D. Morris, Executive Director

DATE: December 28, 2021

RE: JANUARY 5, 2022 BOARD OF DIRECTORS' AGENDA

Enclosed is the Directors' meeting agenda package; scheduled as follows:

Date: Wednesday, January 5, 2022

Time: 8:30 a.m.

Location: Orange County Administration Center

Commissioner's Chambers

201 Rosalind Avenue - Orlando, Florida 32801

If you have any questions, need additional information, or you will not be attending the meeting, please contact me as soon as possible at (407) 894-0014.

January 5, 2022 ~ 8:30 A.M.

AGENDA

BOARD OF DIRECTORS

MERCEDES MCCALL

VERNICE ATKINS-BRADLEY *VICE CHAIR*

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER

BOARD MEMBER

PUBLIC COMMENT

CONSENT AGENDA

A. GENERAL ADMINISTRATION

1. Adoption of December 1, 2021, Board of Directors Meeting minutes.

Pg. 2-3

B. EXECUTIVE DIRECTOR'S OFFICE

1. Opportunity Zones Status – No Activity.

Pg. 4

C. FINANCIAL MANAGEMENT

 Acknowledgement of the consolidated balance sheet for the Operating Fund; acknowledgement of combined statement of rev(s)/ exp(s)/ changes in retained earnings; acknowledgement of FY 2021, operating fund comparison of budget vs. actual; acknowledgement of FY 2021, operating fund comparison of actual revenues & expenses; acknowledgement summary of OCHFA's operating fund investments.

Pg. 5-15

D. PROGRAM OPERATIONS

1. Acknowledgement of the Current Status of the Single-Family HRB Program. Pg. 16-23

2. Acknowledgement of the Multi-Family Audit Period.

Pg.24-28

DISCUSSION AGENDA

A. EXECUTIVE DIRECTOR

Consider approval of Bond Counsel Contract Extension.
 Consider approval of Financial Advisor Temporary Renewal of the current Contract.
 Pg. 29-32
 33-34

B. OTHER BUSINESS

ORANGE COUNTY HOUSING FINANCE AUTHORITY

BOARD OF DIRECTORS

M. McCALL | V. ATKINS-BRADLEY | S. RIZZO | C. HUNTER

OFFICIAL MEETING MINUTES

Meeting: Board of D	Directors Meeting	Date: Wedne	sday, December 1, 2021	Time: 8:30am
Location: Orange C	ounty Administration Cent	er – Commissioners Char	bers – 1st Fl., 201 S. Rosalind Av	ve., Orlando, FL.
Board Members PRESENT	OCHFA Staff PRESENT	OCHFA Professionals PRESENT	BCC Staff PRESENT	
Mercedes McCall Chair	W.D. Morris Executive Director	Mike Watkins General Counsel, Greenberg Traurig	Danielle Philippe Fiscal Business Services	
Vernice Atkins-Bradley Vice Chair	Kayode Adetayo Chief Financial Officer			
Sascha Rizzo Board Member	Chaynae Price			
Curtis Hunter Board Member	Olympia Roman Staff			
MEETING OPENED: The		Mercedes McCall, called the	meeting to order at 8:31 a.m.	
CONSENT AGENDA:				
ACTION TAKEN				
There being no discus	sion, the Board approved C	Consent Agenda items.		
MOTION / SECOND:	S. Rizzo / V. Atkins-Bradley	AYE BY VOICE VOTE:	All Present NAY BY VOICE VOTE	: ABSTAINED:

A. GENERAL ADMINISTRATION

1. Adoption of the November 3, 2021, Regular Board of Directors Meeting minutes.

B. EXECUTIVE DIRECTOR'S OFFICE

1. Opportunity Zones Status.

C. FINANCIAL MANAGEMENT

1. Acknowledgement Summary of OCHFA's Operating Fund Investments. Acknowledgement of the consolidated balance sheet for the Operating Fund; acknowledgement of combined statement of rev(s)/ exp(s)/ changes in retained earnings; acknowledgement of FY 2021, operating fund comparison of budget vs. actual; acknowledgement of FY 2021, operating fund comparison of actual revenues & expenses; acknowledgement summary of OCHFA's operating fund investments.

D. PROGRAM OPERATIONS

- 1. Acknowledgement of the Current Status of the Single-Family HRB Program.
- 2. Acknowledgement of the Multi-Family Audit Period.

DISCUSSION AGENDA

A. EXECUTIVE DIRECTOR

NO ITEMS

OTHER BUSINESS

REQUEST FOR PROPOSAL – FINANCIAL ADVISOR - UPDATE

W.D. Morris, Executive Director, updated the Board regarding the Authority's Request for Proposal (RFP) for its Financial Advisory Services. He stated that on October 6, 2021, the Authority distributed RFPs to 8 (eight) firms, selected from Moody's Bond Buyers Municipal Marketplace "Red Book" edition. He then stated that out of the 8-firms, the Authority received 1 (one) response – CSG Advisors. Board Member Rizzo asked staff if the low response was due to the current economic state; and if it would behoove the Authority to go back out with a second distribution, in order to ensure a fair response is observed. After extensive discussion, the Board concurred to meet as a committee for further discussion.

ADJOURNMENT

There being no further business, Mercedes McCall – Chair, adjourned the meeting at 8:45 a.m.

ATTEST:	
W.D. MORRIS EXECUTIVE DIRECTOR	MERCEDES F. McCALL CHAIR
END OF MINUTES PREPARED BY OLYMPIA ROMAN	

CONSENT

BOARD OF DIRECTORS

MEMORANDUM

MERCEDES MCCALL
CHAIR

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
DATE:	December 22, 2021
RE:	OPPORTUNITY ZONES STATUS JANUARY 05, 2022 REGULAR BOARD OF DIRECTORS' MEETING

CURRENT

- No Activity -

ACTION REQUESTED

-information only-



CONSENT ITEM

BOARD OF DIRECTORS

MERCEDES MCCALL
CHAIR

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

MEMORANDUM

TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
CONTACT:	Olukayode Adetayo, Chief Financial Officer
DATE:	December 22, 2021
RE:	OCHFA CONSOLIDATED BALANCE SHEET FOR THE OPERATING FUND FOR THE PERIOD ENDING NOVEMBER 30, 2021. JANUARY 5, 2022 REGULAR BOARD OF DIRECTORS' MEETING.

Attached for your review is the OCHFA's Operating Fund Balance Sheet. The Operating Fund includes all funds namely: the General Fund, the Low Income Housing Fund and the Homeownership Assistance Program Fund.

The majority of the funds in the General Fund are invested in GNMA's. The GNMA's yield approximately 5.0700%. The remaining funds are invested in the US Bank Money Market. The Authority earned an average of 1.719% interest income on all investments.

Orange County Housing Finance Authority

Operating Fund Balance Sheet

As of November 30, 2021

		GENERAL	LOW INCOME	HOMEOWNERSHIP	COMBINED
		FUND	HOUSING FUND	ASSISTANCE FUND	TOTALS
Assets					
	Cash	6,307,430.06	1,263,112.96	2,426,443.50	9,996,986.52
* * * *	* * * * * Investments	9,065,441.78	0.00	449,257.65	9,514,699.43
	GNMA/FNMA Securities	11,232,905.02	0.00	00:00	11,232,905.02
	Accounts Receivable	330,868.32	0.00	42,610.73	373,479.05
	Loan Receivable	643,742.80	0.00	00:00	643,742.80
	Notes Receivable	1,051,808.72	24,200.00	00:00	1,076,008.72
	S/F 2014 A GNMA Collateral / Rcvbl	4,060,955.67	0.00	00:00	4,060,955.67
	GF - FHLB GNMA Collateral / Rcvbl	1,117,503.47	0.00	00:00	1,117,503.47
	Mortgage Receivable	0.00	348,034.98	4,619,520.04	4,967,555.02
* * *	Allowance for Doubtful Accounts	(57,832.37)	(313,526.89)	(1,324,413.79)	(1,695,773.05)
	Mortgage & GNMA/FNMA Income Receivable	3,016,602.53	0.00	00:00	3,016,602.53
	Deferred FRS Pension Contributions	239,559.00	0.00	00:00	239,559.00
	Interfund Receivable/Payable	16,464,345.64	4,775,793.63	(8,200,578.35)	13,039,560.92
	Prepaid Expenses	49,656.34	0.00	00:00	49,656.34
	Fixed Assets	262,778.55	0.00	00:00	262,778.55
	Total Assets	53,785,765.53	6,097,614.68	(1,987,160.22)	57,896,219.99
Current	Current liabilities:				
	Other Payables	216,652.90	0.00	00:00	216,652.90
	FRS Net Pension Liability	1,010,964.00	0.00	00:00	1,010,964.00
	Accounts Payables	322,385.43	0.00	00:00	322,385.43
	Total liabilities	1,550,002.33	0.00	0.00	1,550,002.33
	Retained Earnings Previous Period	51,493,600.11	6,097,486.50	(1,983,161.08)	55,607,925.53
	Net Income (Loss)	742,163.09	128.18	(3,999.14)	738,292.13
	Total Liabilities & Retained Earnings	53,785,765.53	6,097,614.68	(1,987,160.22)	57,896,219.99

^{****} A reserve account is set up to allow for percentage of the Down Payment Assistance Notes Receivable to be recognized as doubtful accounts based on industry standards. (Approximately 3%). The actual notes receivable remain on the books while the doubtful account is set up as a contra asset account.

^{****} This balance includes a \$1,052,917.14 difference between the GNMA'S book value and market value recorded at 9/30/2021 (GASB 31).



CONSENT ITEM

BOARD OF DIRECTORS

MERCEDES MCCALL CHAIR

VERNICE ATKINS-BRADLEY

VICE CHAIR

SASCHA RIZZO

BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

MEMORANDUM

TO:	OCHFA Board of Directors	
FROM:	W.D. Morris, Executive Director	
CONTACT:	Olukayode Adetayo, Chief Financial Officer	
DATE:	December 22, 2021	
RE:	OCHFA COMBINED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN RETAINED EARNINGS FOR THE PERIOD ENDING NOVEMBER 30, 2021. JANUARY 5, 2022 REGULAR BOARD OF DIRECTORS' MEETING.	

Attached for your review are the OCHFA's Operating Fund Statement of Revenues, Expenses, and Changes in Retained Earnings. The Operating Fund includes all funds namely: the General Fund, the Low Income Housing Fund, and the Homeownership Assistance Program Fund.

Attachments

Orange County Housing Finance Authority

Combined Statement of Revenues, Expenses, and Changes in Retained Earnings For The 2 Periods Ending November 30, 2021

		Operating Fund		
	General	Low Income	Homeownership	Current
Bevenue:		Din - Bei-	Assistance I und	2
Administrative Fees	148,267.25	0.00	0.00	148,267.25
Bond Financing Fees	583,000.00	0.00	0.00	583,000.00
Intra Fund Revenue	10,590.16	0.00	0.00	10,590.16
Gain on the Sale of GNMA's	1,827.08	00.0	0.00	1,827.08
Other Revenue	24,734.94	128.18	1,500.00	26,363.12
Investment Income	42.12	00.0	3.35	45.47
Income from Loans, GNMAs	217,989.64	00.0	-3,502.95	214,486.69
Total Revenues	986,451.19	128.18	1,999.60	984,579.77
Expenses				
General and Administrative	215,208.84	00.0	1,999.54	217,208.38
Other Expenses	29,079.26	00.0	0.00	29,079.26
Total Expenses	244,288.10	00:0	1,999.54	246,287.64
Net Income (Loss)	742,163.09	128.18	(3,999.14)	738,292.13
Retained Earnings Beginning of Year	51,493,600.11	6,097,486.50	-1,983,161.08	55,607,925.53
Retained Earnings End of Year	52,235,763.20	6,097,614.68	(1,987,160.22)	56,346,217.66



CONSENT ITEM

BOARD OF DIRECTORS

MERCEDES MCCALL
CHAIR

VERNICE ATKINS-BRADLEY

VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

MEMORANDUM

TO:	OCHFA Board of Directors	
FROM:	W.D. Morris, Executive Director	
CONTACT:	Olukayode Adetayo, Chief Financial Officer	
DATE:	December 22, 2021	
RE:	OCHFA FISCAL YEAR 2022 OPERATING FUND – COMPARISON OF BUDGET VS. ACTUAL AS OF NOVEMBER 30, 2021. JANUARY 5, 2022 REGULAR BOARD OF DIRECTORS' MEETING	

Attached for your attention is the comparison of the Budgeted Revenues and Expenses for Fiscal Year 2022 vs. the Actual Revenues and Expenses for the period ending November 30, 2021.

Attachments

Orange of	ounty Housing	i illalice		
	Statement of Earnings			
For The 2 F	Periods Ending November	30, 2021		
	Fiscal Year 2022	Year To Date	Budget	%age
	Budget	Revenue	Remaining	Budget
		Received	YTD	Remaining YTD
/enue:	ф7.7E4	# 0	\$7.751	1000
2014 SERIES A 2017 SERIES A	\$7,751 \$14,887	\$0 \$0	\$14.887	100%
2017 SERIES A 2018 SERIES A	\$14,887	\$0 \$0	\$14,887 \$18,016	100% 100%
2018 SERIES A 2020 SERIES A	\$18,016	\$0 \$0	\$5,893	100%
2020 SERIES A 2020 SERIES B	\$285,644	\$0	\$285,644	100%
CHARLESTON CLUB APTS	\$17,100	\$0	\$17,100	1007
HANDS 2001 F	\$8,120	\$4,715	\$3,405	429
THE LANDINGS ON MILLENIA	\$22.220	\$0	\$22,220	1009
LEE VISTA APARTMENTS	\$33,900	\$16,650	\$17,250	519
COVE AT LADY LAKE	\$22,455	\$10,928	\$11,528	517
LAKESIDE POINTE APARTMENTS	\$16,890	\$8,295	\$8,595	517
LAKE HARRIS COVE APTS	\$15,582	\$0,293	\$15,582	1009
MARBELLA COVE	\$12,555	\$6,278	\$6,278	50%
MARBELLA POINTE	\$22,950	\$11,475	\$11,475	50%
OVIEDO TOWN CENTER PHASE I	\$15,390	\$0	\$15,390	100%
OVIEDO TOWN CENTER PHASE II	\$10,000	\$0	\$10,000	100%
OVIEDO TOWN CENTER PHASE III	\$10,000	\$0	\$10,000	1009
OVIEDO TOWN CENTER PHASE IV	\$10,000	\$0	\$10,000	100%
LAUREL OAKS I	\$22,710	\$0	\$22,710	1009
LAUREL OAKS II	\$20,970	\$0	\$20,970	100%
ROLLING ACRES I	\$10,038	\$5,000	\$5,038	50%
ROLLING ACRES II	\$10,000	\$5,000	\$5,000	50%
FOUNTAINS @ MILLENIA II	\$10,000	\$5,000	\$5,000	509
FOUNTAINS @ MILLENIA III	\$9,800	\$5,000	\$4,800	49%
FOUNTAINS @ MILLENIA IV	\$11,125	\$5,519	\$5,606	50%
SOUTHWINDS	\$15,375	\$7,563	\$7,813	519
POST VISTA POST FOUNTAINS	\$16,305	\$0	\$16,305	1009
SPRING LAKE COVE I	\$9,975	\$5.000	\$4,975	50%
SPRING LAKE COVE II	\$10,000	\$5,000	\$5.000	509
CHATHAM HARBOR APTS	\$68,040	\$0	\$68,040	1009
CRESTWOOD APARTMENTS	\$18,270	\$0	\$18,270	1009
LAKE SHERWOOD APARTMENTS	\$15,450	\$0	\$15,450	100°
OAK HARBOR APARTMENTS	\$21,210	\$10,605	\$10,605	509
RIVER RIDGE APARTMENTS	\$27,720	\$0	\$27,720	100°
SEVILLE PLACE APARTMENTS	\$18.930	\$0	\$18,930	100
NASSAU BAY APARTMENTS	\$106,108	\$0	\$106,108	1009
BUCHANAN BAY	\$38,719	\$0	\$38,719	100
WESTWOOD PARK APTS	\$49,440	\$0	\$49,440	100
VISTA PINES APTS	\$65,949	\$32,961	\$32,988	50°
LAKE WESTON POINT APTS	\$51,469	\$0	\$51,469	1009
CHAPEL TRACE APARTMENTS	\$38,415	\$0	\$38,415	1009
HANDS	\$4,420	\$2,210	\$2,210	509
ALHAMBRA TRACE APTS	\$2,140	\$1,070	\$1,070	509
BOND FINANCING FEES	\$187,500	\$583,000	(\$395,500)	-2119
TRANSFER IN	\$0	\$10,590	(\$10,590)	
GAIN ON SALE OF GNMA'S	\$50,000	\$1,827	\$48,173	969
OTHER REVENUES	\$125,700	\$1,628	\$124,071	99
OTHER REVENUE TBA	\$0	\$24,735	(\$24,735)	
INV INCOME	\$4,194	\$45	\$4,149	999
FHLB HELD SECURITIES GNMA/FNMA INC		\$4,030	(\$4,030)	
MORTGAGE INCOME HFA OF WINTER PA		\$331	\$8,669	969
INTEREST INCOME ON WESTLAKES PHA		\$1,146	\$6,354	859
MORTGAGE INCOME CITY VIEW LOAN PA	·	\$1,076	\$2,924	739

	GNMA/FNMA INCOME	\$839,494	\$36,254	\$803,240	96%
	MASTER ACC FUND GNMA/FNMA INCOM	\$0	\$175,152	(\$175,152)	
	2006 A DPA MORTGAGE INTEREST	\$600	\$2	\$598	100%
	2006 A 1 DPA MORTGAGE INTEREST	\$2,100	\$6	\$2,094	100%
	2007 A DPA MORTGAGE INTEREST	\$10,300	\$432	\$9,868	96%
	2007 B DPA MORTGAGE INTEREST	\$10,300	(\$3,953)	\$14,253	138%
	2009 A NIBP DPA MORTGAGE INTEREST	\$500	\$11	\$489	98%
	2000 / MIDI DI / MIDINI GA GE INTENEDI	\$2,473,117	\$984,580	\$1,488,537	60%
		Fiscal Year 2022	Year To Date	Dudget	0/ 0.70
				Budget	%age
		Budget	Expenses	Remaining	Budget
			Incurred	YTD	Remaining YTD
	and expenses:	40.40.000	4400.000	40/0 ==0	
	SALARIES AND WAGES	\$946,932	\$130,373	\$816,559	86%
	SHIPPING	\$2,500	\$282	\$2,218	89%
	TRAVEL/CONFERENCE/ TRAINING	\$36,000	\$0	\$36,000	100%
	CASUAL LABOR/STUDENT ASST.	\$3,000	\$0	\$3,000	100%
	OFFICE MAINTENANCE	\$19,000	\$2,903	\$16,097	85%
	BUILDING MAINTENANCE	\$16,000	\$1,574	\$14,426	90%
	TELEPHONE	\$28,000	\$1,908	\$26,092	93%
	POSTAGE	\$3,000	\$0	\$3,000	100%
	OFFICE SUPPLIES	\$5,000	\$140	\$4,860	97%
	OFFICE FURNITURE	\$1,000	\$0	\$1,000	100%
	PUBLICATIONS	\$2,000	\$112	\$1,889	94%
	PRINTING/ANNUAL REPORT	\$6,500	\$0	\$6,500	100%
	EQUIPMENT / COMPUTER / PRINTER	\$9,000	\$0	\$9,000	100%
	MARKETING	\$20,000	\$15,350	\$4,650	23%
	CONTRACTOR SERVICES	\$22,000	\$2,723	\$19,278	88%
	SEMINARS/EDUCATION	\$15,000	\$0	\$15,000	100%
	EMPLOYEE BENEFITS HEALTH/LIFE	\$142,000	\$24,474	\$117,526	83%
	UNEMPLOYMENT COMPENSATION	\$2,000	\$0	\$2,000	100%
	OTHER INSURANCE & TAXES	\$1,200	\$0	\$1,200	100%
	ANNUAL AUDIT	\$53,000	\$0	\$53,000	100%
	LEGAL ADVERTISING	\$4,000	\$1,353	\$2,648	66%
_	LEGAL FEES	\$10,000	\$0	\$10,000	100%
	MEMBERSHIP	\$7,500	\$1,660	\$5,840	789
	PAYROLL TAXES	\$72,440	\$6.519	\$65,922	919
	MISCELLANEOUS EXPENSE	\$12,000	\$1,769	\$10,231	85%
	LOSS ON DPA FORECLOSURES	\$30,000	\$0	\$30,000	100%
	FLORIDA RETIREMENT SYSTEM	\$102,458	\$15,637	\$86,821	85%
	457 DEFERRED COMP EMPLOYER CONT	\$47,347	\$7,226	\$40,120	85%
	LIMITED HRA	\$10,500	\$0	\$10.500	100%
	TERM LEAVE	\$15,000	\$0	\$15,000	100%
	FILE STORAGE	\$2,400	\$149	\$2,252	949
	LOCAL MILEAGE REIMBURSEMENT	\$2,000	\$41	\$1,959	989
	EQUIPMENT MAINTENANCE	\$5,000	\$312	\$4,688	949
	INSURANCE COVERAGES	\$70,000	\$0	\$70,000	100%
_			\$0		
	RESERVE FOR REPLACEMENT BLDG FHLB LOAN INTEREST COLLATERAL EXF	\$5,000 \$0	\$0 \$60	\$5,000 (\$60)	100%
_		\$0 \$12.000	\$60 \$712	\$11,288	94%
	FINANCIAL ADVISORY SERVICES	\$12,000 \$96.753	·		100%
	PERFORMACE AWARD PROGRAM	, ,	\$0	\$96,753	100%
	ADMINISTRATIVE EXP. TRUSTEE	\$0	\$1,935	(\$1,935)	1000
	CUSTODY FEE	\$5,500	\$0	\$5,500	1009
	ADMIN EXPENSE BANK/TRUSTEE	\$1,000	\$0	\$1,000	1009
	REBATE FEE EXPENSE	\$6,000	\$0	\$6,000	1009
_	OPERATING CONTINGENCY RESERVE	\$20,000	\$0	\$20,000	1009
	1994 EXCESS GNMA INTEREST EXP	\$0	\$58	(\$58)	
\rightarrow	1995 EXCESS GNMA INTEREST EXP	\$0	\$33	(\$33)	
	LOSS ON SALE	\$0	\$28,987	(\$28,987)	



CONSENT ITEM

W.D. MORRIS
EXECUTIVE DIRECTOR

BOARD	OF DIRECTO	RS

MERCEDES MCCALL
CHAIR

VERNICE ATKINS-BRADLEY

VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

MEMORAN	IDUM
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TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
CONTACT:	Olukayode Adetayo, Chief Financial Officer
DATE:	December 22, 2021
RE:	OCHFA FISCAL YEAR 2022, OPERATING FUND – COMPARISON OF ACTUAL REVENUES AND EXPENSES FOR THE PERIODS ENDING NOVEMBER 30, 2020 AND NOVEMBER 30, 2021. JANUARY 5, 2022 REGULAR BOARD OF DIRECTORS' MEETING

Attached for your review is the comparison of the Actual Revenues and Expenses for the periods ending November 30, 2020 and November 30, 2021.

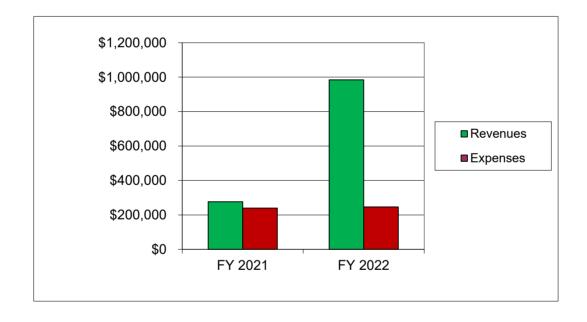
Attachments

Actual Revenues and Expenses Comparison For the Period Ending November 30, 2021

	FY 2021	FY 2022	$\%$ Δ
Revenues	\$276,565	\$984,580	256%
Expenses	\$239,579	\$246,288	3%

Revenues increased this year compared with last year. This is due to the receipt of financing fees for one multifamily project, which was not present in the prior year. The overall change in revenues is 256%.

Overall, general operating expenses increased this year compared to last year due to a slight increase in operating expenses related to technology upgrades. The overall change in expenses is 3%.





CONSENT ITEM

W.D. MORRIS EXECUTIVE DIRECTOR

MEMORANDUM BOARD OF DIRECTORS

MERCEDES MCCALL

CHAIR

VERNICE ATKINS-BRADLEY

VICE CHAIR

SASCHA RIZZO

BOARD MEMBER

CURTIS HUNTER BOARD MEMBER

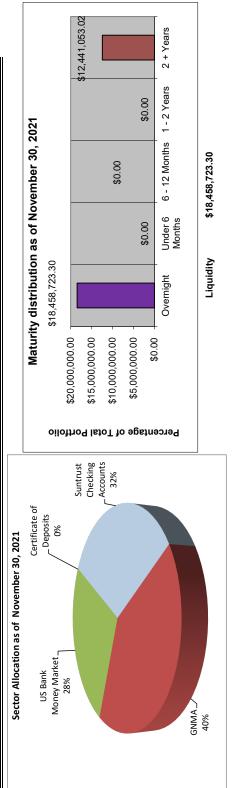
TO:	OCHFA Board of Directors	
FROM:	W.D. Morris, Executive Director	
CONTACT:	Olukayode Adetayo, Chief Financial Officer	
DATE:	December 22, 2021	
RE: SUMMARY OF OCHFA'S OPERATING FUND INVESTMENTS. JANUARY 5, 2022 REGULAR BOARD OF DIRECTORS' MEETING		

As of November 30, 2021 the total investments in the Operating Fund of the Orange County Housing Finance Authority was \$30,899,776.32 producing an average yield of 1.719% as shown in the Summary of Accounts. If you have any questions on this matter do not hesitate to ask me.

Attachments

Orange County Housing Finance Authority Summary of Accounts as of November 30, 2021

					Average Yield
Account	Account #	Institution	Ending Balance ¹	Net Interest Earned¹	(Annualized)
Operating Fund	215252054184-000	Suntrust Bank	\$6,307,384.55	\$0.00	%0000'0
Low Income Housing Fund	215252054192-000	Suntrust Bank	\$1,263,112.96	\$59.34	1.0000%
Homeownership Assistance Fund	1000042656834	Suntrust Bank	\$2,426,443.50	\$0.00	%0000.0
Custody Account	129142000	US Bank Money Market	\$7,496,128.51	\$19.89	%0000.0
Custody Account	129142000	GNMA - OCHFA Investment	\$11,232,905.02	\$40,205.63	2.0700%
Custody Account	141763000	US Bank Money Market /NIBP	\$449,257.65	\$1.63	%0000.0
Custody Account	261060000	US Bank Money Market /Turnkey	\$516,396.13	\$2.13	%0000.0
FHLB Collateral	38786	FHLBank Atlanta	\$1,208,148.00	\$3,969.73	4.5800%
Total			\$30,899,776.32	\$44,258.35	1.719%



Note:
1. Ending Bal., Net Int. Earned, Avg. Yields shown above are recorded directly from month-end accts statements provided by respective institutions.

CONSENT ITEM

BOARD OF DIRECTORS

 $\begin{array}{c} \textbf{MERCEDES MCCALL} \\ \textit{CHAIR} \end{array}$

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER

MEMORANDUM

TO:	OCHFA Board of Directors	
FROM:	W.D. Morris, Executive Director	
CONTACT:	Frantz Dutes, Director Program Operations	
DATE:	December 27, 2021	
RE: STATUS REPORT: 2020-A HOMEOWNER REVENUE BOND PROGRAM; TBA "TURNKEY" MORTGAGE LOAN PROGRAM JANUARY 5,, 2022 REGULAR BOARD OF DIRECTORS' MEETING.		

BACKGROUND

The Authority's SERIES 2020-A Homeowner Revenue Bonds (HRB) Program was authorized by the Board on September 2, 2020 for the aggregate principal amount not-to-exceed EIGHT MILLION DOLLARS (\$8MM) of Homeowner Revenue Bond Program proceeds. The Board authorized Staff to begin a pipeline of loans for future issuance. The 2020A (HRB) Program offers a 30-year loan product. The Down Payment Assistance (DPA) is currently at \$10,000, and is a 30-year deferred loan at 0% interest.

<u>PRODUCTS</u>	INTEREST RATES	ORIGINATION FEE
Zero Point	3.250%	1%

Commencing from the initial reservation date there is an aggregate total of Ten Million Three Hundred Ninety Eight Thousand Seventy Eight Dollars (\$10,398,078) financed by the Single Family Acquisition, and Single Family Custody Account. Under the Authority's Advance Loan Program, any loans originated in excess of the principal amount will be "rolled" into the next Single Family Bond Issue. This will mitigate the Authority's overall risk.

As of December 27, 2022:

- Fifty Nine (60) loans originated: 60-FHA; 0-VA; 0-USDA-RD.
- The Authority's 2020A DPA program has financed or committed an aggregate total of: Four Hundred Sixty Thousand Dollars (\$460,000).
- The 2020A loan origination activity reported has been adjusted by Two Million One Hundred Fifteen Thousand Nine Hundred One Dollars (\$2,115,901). As we transitioned from the 2018A to the 2020A bond issue, the reporting system used by our Program Administrator is unable to prorate the loans originated between the two bond issues, consequently some of the 2018A loan originations were reported in the loan origination activity for the 2020A bond issue.
- The loan origination activity reported reflects a total of Twelve Million Five Hundred Thirteen Thousand Nine Hundred Seventy Nine Dollars (\$12,513,979).

The Reservation Period start date was **September 24**, 2020, and Final Delivery end date is December 15, **2022**.

BACKGROUND

The Authority's TBA "Turnkey" Mortgage Loan program was authorized by the board on August 2, 2017. This conventional loan program is a partnership with OCHFA, Freddie Mac, and Raymond James and Associates. Since the inception of the program an aggregate total of Twenty One Million Fifty Eight Thousand Four Hundred Eighty Six Dollars (\$21,058,486) has been financed. The Down Payment Assistance is currently at \$7,500, and is a 30 year deferred loan at 0% interest.

As of December 27, 2021:

- One Hundred Sixteen (116) loans originated
- Financed or committed an aggregate total of Eight Hundred Seventy Thousand Five Hundred Dollars (\$870,000) in Down Payment Assistance

ACTION REQUESTED: For information only.

Orange County HFA Demographic Analysis Report Orange 2020A SF Program

ORIGINATOR SUMMARY	LOANS	AMOUNT	% OF TOTAL		
Centennial Bank	6	\$1,436,188.00	10.00%		
Christensen Financial, Inc.	5	\$996,386.00	8.33%		
Envoy Mortgage, Ltd	1	\$265,109.00	1.67%		
Equity Prime Mortgage, LLC	1	\$266,081.00	1.67%		
Fairway Independent Mortgage Corporation	13	\$2,888,172.00	21.67%		
FBC Mortgage, LLC	1	\$176,739.00	1.67%		
Guaranteed Rate, Inc.	1	\$240,562.00	1.67%		
Hamilton Group Funding, Inc.	2	\$354,460.00	3.33%		
Land Home Financial Services, Inc.	2	\$363,796.00	3.33%		
Synovus Bank	1	\$201,515.00 \$5,334,074,00	1.67%		
Waterstone Mortgage Corporation	27	\$5,324,971.00	45.00%		
TOTAL	60	\$12,513,979.00	100.00%		
CITY SUMMARY					
CITY	LOANS	AMOUNT	% OF TOTAL		
Altamonte Springs	2	\$343,071.00	3.33%		
Apopka	2	\$471,305.00	3.33%		
Casselberry	4	\$773,724.00	6.67%		
Clermont	1	\$246,355.00	1.67%		
Grand Island	1	\$247,435.00	1.67%		
Groveland	1	\$147,184.00	1.67%		
Kissimmee	7	\$1,373,959.00	11.67%		
Leesburg	2	\$336,237.00	3.33%		
Longwood	2	\$473,269.00	3.33%		
Orlando	23	\$5,020,884.00	38.33%		
Saint Cloud	3	\$660,700.00	5.00%		
Sanford	6	\$1,060,707.00	10.00%		
Tavares	1	\$270,019.00	1.67%		
Winter Garden	1	\$266,081.00	1.67%		
Winter Park	1	\$240,562.00	1.67%		
Winter Springs	3	\$582,487.00	5.00%		
TOTAL	60	\$12,513,979.00	100.00%		
	COUNTY SUMMARY				
COUNTY	LOANS	AMOUNT	% OF TOTA		
Lake	6	\$1,247,230.00	10.00%		
Orange	27	\$5,937,954.00	45.00%		
Osceola	10	\$2,034,659.00	16.67%		
Seminole	17	\$3,294,136.00	28.33%		
TOTAL	60	\$12,513,979.00	100.00%		

HOUSEHOLD ANNUAL INCOME REPORT

ANNUAL INCOME	LOANS	% OF TOTAL
\$15,000-\$29,999	1	1.67%
\$30,000-\$44,999	13	21.67%
\$45,000-\$59,999	27	45.00%
\$60,000-\$74,999	12	20.00%
\$75,000-\$89,999	6	10.00%
\$90.000-\$104.999	1	1.67%
TOTAL	60	100.00%

HOUSEHOLD SIZE REPORT

HOUSEHOLD SIZE	LOANS	% OF TOTAL
1 - One person	18	30.00%
2 - Two persons	18	30.00%
3 - Three persons	15	25.00%
4 - Four persons	5	8.33%
5 - Five persons	3	5.00%
6 - Six persons	1	1.67%
TOTAL	60	100.00%

LOAN AMOUNT REPORT

LOAN AMOUNT	LOANS	% OF TOTAL
\$125,000-\$150,000	LOANS	6.67%
\$150.000-\$175.000	9	15.00%
\$175,000-\$200,000	16	26.67%
\$200,000-\$225,000	12	20.00%
\$225,000-\$250,000	9	15.00%
\$250,000-\$275,000	6	10.00%
\$275,000-\$300,000	4	6.67%
TOTAL	60	100 00%

PURCHASE PRICE REPORT

PURCHASE PRICE	LOANS	% OF TOTAL
\$125,000-\$150,000	4	6.67%
\$150,000-\$175,000	5	8.33%
\$175,000-\$200,000	19	31.67%
\$200,000-\$225,000	6	10.00%
\$225,000-\$250,000	12	20.00%
\$250,000-\$275,000	9	15.00%
\$275,000-\$300,000	5	8.33%
TOTAL	60	100.00%

LOAN TYPE REPORT

LOAN TYPE	LOANS	% OF TOTAL
FHA	60	100.00%
ΤΟΤΔΙ	60	100.00%

PROPERTY TYPE REPORT

PROPERTY TYPE	LOANS	% OF TOTAL
1 Unit Single Family Detached	53	88.33%
Townhouse	7	11.67%
TOTAL	60	100 00%

CATEGORY TYPE REPORT

TYPE	LOANS	% OF TOTAL
Existing	58	96.67%
New	2	3.33%
Unspecified	0	0.00%
TOTAL	60	100.00%

TARGET/NON TARGET REPORT

TYPE	LOANS	AMOUNT	% OF TOTAL
TARGET	2	\$333,841.00	3.33%
NON TARGET	58	\$12.180.138.00	96.67%
TOTAL	60	\$12,513,979.00	100.00%

INTEREST RATE LISTING REPORT

RATE	COUNT	AMOUNT	% OF TOTAL
3.2500%	23	\$4,935,855.00	38.33%
3.3750%	18	\$3,813,174.00	30.00%
3.5000%	1	\$223,870.00	1.67%
3.6250%	6	\$1,189,829.00	10.00%
3.8750%	11	\$2,194,149.00	18.33%
4.0000%	1	\$157,102.00	1.67%
TOTAL	60	\$12.513.979.00	100.00%

INTEREST RATE RANGES REPORT

RATE	LOANS	% OF TOTAL
3.2500% - 3.4900%	41	68.33%
3.5000% - 3.7400%	7	11.67%
3.7500% - 3.9900%	11	18.33%
4.0000% - 4.2400%	1	1.67%
TOTAL	60	100.00%

FIRST TIME HOMEBUYER REPORT

FIRST TIME HOMEBUYER	LOANS	% OF TOTAL
No Yes	0	0.00%
Yes	60	100.00%
TOTAL	60	100.00%

ADDITIONAL MORTGAGE REPORT

ADDTL MTG PROGRAM \ PRIMARY MTG PROGRAM	LOANS	AMOUNT	AVERAGE LOAN
Orange DPA 2018 \ Orange 2020A SF Program	60	\$460,000.00	\$7,666.67

GENDER REPORT

GENDER	LOANS	% OF TOTAL
MALE	24	40.00%
FEMALE	35	58.33%
NONBINARY	0	0.00%
UNDISCLOSED	1	1.67%
TOTAL	60	100.00%

RACE REPORT

DESCRIPTION	LOANS	% OF TOTAL
Undisclosed	1	1.67%
American Indian/ Alaskan Native & Black/ Africar	1	1.67%
Black/ African American	12	20.00%
Other	7	11.67%
White	39	65.00%
TOTAL	60	100.00%

ETHNICITY REPORT

ETHNICITY	LOANS	AMOUNT	% OF TOTAL
HISPANIC	27	\$5,652,916.00	45.76%
NON HISPANIC	29	\$6,117,875.00	49.15%
OTHER	3	\$596,004.00	5.08%
TOTAL	59	\$12,366,795.00	100.00%

RACE BY ETHNICITY REPORT

RACE	HISPANIC	NONHISPANIC	OTHER	LOANS	% OF TOTAL
Undisclosed	0	0	0	0	0.00%
American Indian/ Alaskan Native & Black/ African Americar	0	1	0	1	1.69%
Black/ African American	1	10	1	12	20.34%
Other	5	1	1	7	11.86%
White	21	17	1	39	66.10%
TOTAL	27	29	3	59	100.00%

PIPELINE REPORT

PROGRAM PIPELINE	LOANS	AMOUNT	% OF TOTAL
UW Certification	2	\$437,168.00	3.33%
Purchased/Servicer	2	\$424,174.00	3.33%
Investor/Trustee	56	\$11,652,637.00	93.33%
TOTAL	60	\$12,513,979.00	100.00%

PROGRAM SUMMARY

AVERAGE PRINCIPAL MORTGAGE:	\$208,566.32
AVERAGE PURCHASE PRICE:	\$213,754.65
AVERAGE DPA AMOUNT:	\$7,666.67
AVERAGE AGE OF PRIMARY BORROWER:	37
AVERAGE HOUSEHOLD SIZE:	2
AVERAGE EMPLOYED IN HOUSEHOLD:	1
AVERAGE HOUSEHOLD ANNUAL INCOME:	\$55,127.50

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Orange County HFA Demographic Analysis Report Orange Freddie Mac Program

ORIGINATION SUMMARY REPORT CAMB	% OF TOTA 1.72' 2.59' 9.48' 1.72' 5.17' 0.86' 2.59' 0.86' 11.21' 4.31' 0.86' 6.90' 0.86' 50.00' 100.00' % OF TOTA 3.45% 7.76% 2.59%	\$335,620.00 \$597,475.00 \$2,098,607.00 \$357,100.00 \$1,030,755.00 \$124,925.00 \$491,810.00 \$150,350.00 \$2,268,561.00 \$1,042,905.00 \$116,850.00 \$142,590.00 \$1,538,224.00 \$135,800.00 \$10,626,914.00	2 3 11 2 6 1 3		ORIGIN	ic Bay Mortgage Group, LLC. of England
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Atlantic Bay Mortgage Group, LLC. 2 \$335,820,00 Broker Solutions Inc, DBA New American Funding	1.72' 2.59' 9.48' 1.72' 5.17' 0.86' 2.59' 0.86' 11.21' 4.31' 0.86' 6.90' 0.86' 50.00' 100.00'	\$335,620.00 \$597,475.00 \$2,098,607.00 \$357,100.00 \$1,030,755.00 \$124,925.00 \$491,810.00 \$150,350.00 \$2,268,561.00 \$1,042,905.00 \$116,850.00 \$142,590.00 \$1,538,224.00 \$135,800.00 \$10,626,914.00	2 3 11 2 6 1 3			ic Bay Mortgage Group, LLC. of England
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Squipy Prime Mortgage, LLC	0.86° 11.21' 4.31' 0.86° 0.86° 50.00' 100.00° ** OF TOTA 3.45° 7.76° 2.59°	\$150,350.00 \$2,268,561.00 \$1,042,905.00 \$116,850.00 \$142,590.00 \$1,538,224.00 \$135,800.00 \$10,626,914.00				
Section 13 \$2,268,561,00	11.21 ⁴ 4.31 ¹ 0.86 ⁶ 0.86 ⁶ 6.90 ⁶ 0.86 ⁶ 50.00 ⁶ 100.00 ⁶ **Yes Tota 3.45% 7.76 ⁶ 2.59%	\$2,268,561.00 \$1,042,905.00 \$116.850.00 \$142,590.00 \$1,538,224.00 \$135.800.00 \$10,626,914.00				
TeC Mortgage, LLC	4.31 ¹ 0.86 ¹ 0.86 ¹ 6.90 ¹ 0.86 ¹ 50.00 ¹ 100.00 ¹ % OF TOTA 3.45 ⁹ 7.76 ⁹ 2.59 ⁹	\$1,042,905.00 \$116.850.00 \$142,590.00 \$1,538,224.00 \$135.800.00 \$10,626,914.00				
Suaranteed Rate, Inc.	0.86' 0.86' 6.90' 0.86' 50.00' 100.00' % OF TOTA 3.45' 7.76% 2.59%	\$116.850.00 \$142,590.00 \$1,538,224.00 \$135.800.00 \$10,626,914.00				
Hamilton Group Funding, Inc.	0.86' 6.90' 0.86' 50.00' 100.00' % OF TOTA 3.45% 7.76% 2.59%	\$142,590.00 \$1,538,224.00 \$135,800.00 \$10,626,914.00				
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TOTAL 116 \$21.058.486.00	50.00° 100.00° % OF TOTA 3.45% 7.76% 2.59%	\$10,626,914.00				
TOTAL STATE STAT	% OF TOTA 3.45% 7.76% 2.59%					
CITY SUMMARY	% OF TOTA 3.45% 7.76% 2.59%	\$21,058,486.00				
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Casselberry 3	2.59%					
Clermont						
Eustis 2						
Fern Park	0.86%					
Fruitland Park (3 \$579,963.00 (sissimmee	1.72%					
Common	0.86%					
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Orlando 48 \$8,284,935.00 Oviedo 2 \$474,650.00 Saint Cloud 7 \$1,614,250.00 Saint Cloud 4 \$719,720.00 Sanford 4 \$719,720.00 Sorrento 2 \$469,828.00 Favares 3 \$570,750.00 Winter Park 2 \$226,195.00 Winter Springs 2 \$329,315.00 COUNTY SUMMARY COUNTY SUMMARY COUNTY SUMMARY COUNTY SUMMARY COUNTY 14 \$2,635,332.00 Drange 64 \$11,220,346.00 Secola 21 \$4,218,490.00 Secola 21 \$4,218,490.00 Seminole 17 \$2,984,318.00 FOTAL HOUSEHOLD ANNUAL INCOME REPORT ANNUAL INCOME LOANS % OF TOTAL \$15,000-\$29,999 2 1.72% \$30,000-\$44,999 38 32.76%	2.59%					
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COUNTY SUMMARY LOANS AMOUNT ake 14 \$2.635.332.00 Drange 64 \$11,220,346.00 Dsceola 21 \$4.218.490.00 Seminole 17 \$2.984.318.00 FOTAL 116 \$21,058,486.00 HOUSEHOLD ANNUAL INCOME REPORT ANNUAL INCOME LOANS % OF TOTAL \$15,000-\$29,999 2 1.72% \$30,000-\$44,999 38 32.76%	1.72%	\$329,315.00	2			r Springs
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Seminole 21	12.07% 55.17%					
Total	18.10%					
TOTAL 116 \$21,058,486.00 HOUSEHOLD ANNUAL INCOME REPORT ANNUAL INCOME LOANS % OF TOTAL \$15,000-\$29,999 2 1.72% \$30,000-\$44,999 38 32.76%	14.66%					
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330,000-\$44,999 38 32.76%				% OF TOTAL	LOANS	JAL INCOME
				1.72%		00-\$29,999
				32.76%	38	00-\$44,999
70.0Z/0						
60,000-\$74,999 23 19.83%						
75,000-\$89,999 6 5.17% TOTAL 116 100.00%						· •
TOTAL 116 100.00%				100.00%	116	AL .
HOUSEHOLD SIZE REPORT			ORT	JSEHOLD SIZE RE	ног	
IOUSEHOLD SIZE LOANS % OF TOTAL - One person 44 37.93%						
2 - Two persons 32 27.59%						
- Three persons 20 17.24%						
- Four persons 14 12.07%						
- Five persons 4 3.45%						
- Six persons 2 1.72%				1.72%	2	k persons
OTAL 116 100.00%				100.00%	116	NL .
LOAN AMOUNT REPORT			RT	AN AMOUNT REP	LO	
OAN AMOUNT LOANS % OF TOTAL						
550,000-\$75,000 1 0.86%				0.86%	1	00-\$75,000
575,000-\$100,000 2 1.72%					2	
1100,000-\$125,000 11 9.48%						
1125,000 \$150,000						
15725,000-\$150,000 16 13.79% 150,000-\$175,000 24 20.69%						
200,000-\$225,000 22 18.97%				18.97%	22	
250 000-\$275 000 7 6 03%				10.34%	12	
				10.34% 6.03%	7	000-\$275,000
				10.34% 6.03%	7	000-\$275,000
				10.34% 6.03% 0.86%	7 1	000-\$275,000 000-\$300,000

PURCHASE PRICE REPORT

PURCHASE PRICE	LOANS	% OF TOTAL
\$50,000-\$75,000	1	0.86%
\$75,000-\$100,000	2	1.72%
\$100,000-\$125,000	7	6.03%
\$125,000-\$150,000	11	9.48%
\$150,000-\$175,000	21	18.10%
\$175,000-\$200,000	22	18.97%
\$200,000-\$225,000	24	20.69%
\$225,000-\$250,000	20	17.24%
\$250,000-\$275,000	5	4.31%
\$275,000-\$300,000	2	1.72%
\$300,000-\$325,000	1	0.86%
TOTAL	116	100.00%

LOAN TYPE REPORT

LOAN TYPE	LOANS	% OF TOTAL
FreddieMac 80% AMI	32	27.59%
FreddieMac HFA Advantage	70	60.34%
FreddieMac OVER 80% AMI	14	12.07%
TOTAL	116	100.00%

PROPERTY TYPE REPORT

PROPERTY TYPE	LOANS	% OF TOTAL
1 Unit Single Family Detached	85	73.28%
Condominium	23	19.83%
Duplex w/approval	4	3.45%
Rowhouse	1	0.86%
Townhouse	3	2.59%
TOTAL	116	100.00%

CATEGORY TYPE REPORT

TYPE	LOANS	% OF TOTAL
Existing	113	97.41%
New	3	2.59%
Unspecified	0	0.00%
TOTAL	116	100 00%

TARGET/NON TARGET REPORT

TYPE	LOANS	AMOUNT	% OF TOTAL
TARGET	4	\$609,580.00	3.45%
NON TARGET	112	\$20,448,906.00	96.55%
TOTAL	116	\$21.058.486.00	100.00%

INTEREST RATE LISTING REPORT

RATE	COUNT	AMOUNT	% OF TOTAL
2.8750%	4	\$569,795.00	3.45%
3.0000%	1	\$191.000.00	0.86%
3.1250%	4	\$726,006.00	3.45%
3.2500%	10	\$1.873.515.00	8.62%
3.3750%	9	\$1.522.510.00	7.76%
3.5000%	5	\$1,095,635.00	4.31%
3.6250%	1	\$148.825.00	0.86%
3.7500%	2	\$441.350.00	1.72%
3.8750%	4	\$955,140.00	3.45%
4.0000%	2	\$429.710.00	1.72%
4.2500%	1	\$123,675.00	0.86%
4.3750%	1	\$150,350.00	0.86%
4.5000%	3	\$543.103.00	2.59%
4.6250%	10	\$1,869,016.00	8.62%
4.7500%	5	\$1.085.750.00	4.31%
4.8750%	6	\$1.009.560.00	5.17%
5.0000%	1	\$179,550.00	0.86%
5.1250%	2	\$327.240.00	1.72%
5.2500%	18	\$2.999.840.00	15.52%
5.3750%	20	\$3,441,481.00	17.24%
5.5000%	4	\$781.307.00	3.45%
5.6250%	3	\$594.128.00	2.59%
TOTAL	116	\$21,058,486.00	100.00%

INTEREST RATE RANGES REPORT

RATE	LOANS	% OF TOTAL
2.7500% - 2.9900%	4	3.45%
3.0000% - 3.2400%	5	4.31%
3.2500% - 3.4900%	19	16.38%
3.5000% - 3.7400%	6	5.17%
3.7500% - 3.9900%	6	5.17%
4.0000% - 4.2400%	2	1.72%
4.2500% - 4.4900%	2	1.72%
4.5000% - 4.7400%	13	11.21%
4.7500% - 4.9900%	11	9.48%
5.0000% - 5.2400%	3	2.59%
5.2500% - 5.4900%	38	32.76%
5.5000% - 5.7400%	7	6.03%
TOTAL	116	100 00%

FIRST TIME HOMEBUYER REPORT

FIRST TIME HOMEBUYER	LOANS	% OF TOTAL
No Yes	2	1.72%
Yes	114	98.28%
TOTAL	116	100.00%

ADDITIONAL MORTGAGE REPORT

ADDTL MTG PROGRAM \ PRIMARY MTG PROGRAM	LOANS	AMOUNT	AVERAGE LOAN AMOUNT
Orange AIS \ Orange Freddie Mac Program	21	\$33,500.00	\$1,595.24
Orange DPA 2017 \ Orange Freddie Mac Program	28	\$210,000.00	\$7,500.00
Orange DPA 2018 \ Orange Freddie Mac Program	89	\$667 500 00	\$7,500.00

GENDER REPORT

GENDER	LOANS	% OF TOTAL
MALE	65	56.52%
FEMALE	50	43.48%
NONBINARY	1	0.87%
UNDISCLOSED	0	0.00%
TOTAL	115	100.00%

RACE REPORT

DESCRIPTION	LOANS	% OF TOTAL
American Indian/ Alaskan Native & Black/ Afric	1	0.86%
Asian Indian	1	0.86%
Black/ African American	24	20.69%
Black/African American & White	2	1.72%
Chinese	1	0.86%
Other	9	7.76%
Tenant Declined to Respond	4	3.45%
White	74	63.79%
TOTAL	116	100.00%

ETHNICITY REPORT

ETHNICITY	LOANS	AMOUNT	% OF TOTAL
HISPANIC	41	\$7,460,567.00	35.34%
NON HISPANIC	70	\$12,633,374.00	60.34%
OTHER	5	\$964,545.00	4.31%
TOTAL	116	\$21.058.486.00	100.00%

RACE BY ETHNICITY REPORT

RACE	HISPANIC	NONHISPANIC	OTHER	LOANS	% OF TOTAL
American Indian/ Alaskan Native & Black/ African Ar	1	0	0	1	0.86%
Asian Indian	0	1	0	1	0.86%
Black/ African American	0	23	1	24	20.69%
Black/African American & White	1	1	0	2	1.72%
Chinese	0	1	0	1	0.86%
Other	6	2	1	9	7.76%
Tenant Declined to Respond	1	0	3	4	3.45%
White	32	42	0	74	63.79%
TOTAL	41	70	5	116	100.00%

PIPELINE REPORT

PROGRAM PIPELINE	LOAN	AMOUNT	% OF TOTAL
UW Certification	1	\$148,825.00	0.86%
eHP Compliance	1	\$148,410.00	0.86%
Purchased/Servicer	1	\$274,025.00	0.86%
Investor/Trustee	113	\$20,487,226.00	97.41%
TOTAL	116	\$21.058.486.00	100.00%

PROGRAM SUMMARY

AVERAGE PRINCIPAL MORTGAGE:	\$181,538.67
AVERAGE PURCHASE PRICE:	\$189,426.25
AVERAGE DPA AMOUNT:	\$6,601.45
AVERAGE AGE OF PRIMARY BORROWER:	38
AVERAGE HOUSEHOLD SIZE:	2
AVERAGE EMPLOYED IN HOUSEHOLD:	1
AVERAGE HOUSEHOLD ANNUAL INCOME:	\$51,127.35

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CONSENT ITEM

BOARD OF DIRECTORS

MERCEDES MCCALL CHAIR

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
CONTACT:	Mildred Guzman, Program Operations Administrator
DATE:	December 21, 2021
RE:	MULTI-FAMILY OCCUPANCY/ INSPECTION REPORT JANUARY 5, 2022 - REGULAR BOARD OF DIRECTORS' MEETING

MEMORANDUM

OCCUPANCY REPORT

The Occupancy Report rates for the period of October 28, to November 30, 2021 was 99% for all units, and 95% for units meeting set-aside requirements.

Multi-Family Rental Occupancy and Set-aside Summary - A summary of the occupancy and set-aside average rates by property is provided.

ACTION REQUESTED

For information only.

Multi-Family Occupancy Report

EndReportingPeriod: 11/30/2021

BeginReportingPeriod: 10/28/2021

						Low	Low Income:		
Property: (Status, Address)	Total Oc Units	Occupied Units	Occup. %	ccupied Occup. Prior Month Units % Occu%	Occupied Occup. Unit %	Occup. %	Prior Month Occup.%	Flag%	Comments
Anderson Oaks, Active 708 Anderson St, Orlando	12	12	100%	100%	12	100%	100%	100%	
Boca Vista (Chantham Harbor Refu 545 Nantucket Court, Altamonte Springs	324 s	303	94%	94%	64	20%	20%	20%	
Chapel Trace Apartments, Active 556 N. Goldenrod Road, Orlando	312	309	%66	%66	309	%66	%66	40%	
Citrus Square Apartments, Active 5625 Hickey Dr, Orlando	87	87	100%	100%	87	100%	100%	40%	
Club at Eustis, Active 2750 David Walker Dr, Eustis	96	96	100%	100%	96	100%	100%	40%	
Cove at Lady Lake, Active 735 S. Hwy 27/441, Lady Lake	176	173	%86	%86	173	%86	%86	40%	
Crestwood Apartments, Active 3121 Crestwood Circle, St. Cloud	216	216	100%	%66	216	100%	%66	40%	
Dean Woods Place, Active 9808 Dean Woods Place, Orlando	48	48	100%	100%	48	100%	100%	100%	
Delaney Apartments, Active 507 Delaney Avenue, Orlando	8	80	100%	100%	∞	100%	100%	100%	
Emerald Villas (Seville Place), Acti 5450 Cholla Way, Orlando	264	256	%26	%26	256	%26	%26	40%	
Fountains at Lee Vista, Active 5743 Bent Pine Dr, Orlando	508	483	%56	%96	301	29%	%09	31%	
Fountains at Millenia Phase II, Acti 5316 Millenia Blvd., Orlando	32	32	100%	100%	32	100%	100%	40%	
Fountains at Millenia Phase III, Acti 5316 Millenia Blvd., Orlando	82	62	%96	100%	79	%96	100%	40%	
Tuesday, December 21, 2021					_			_	Page 1 of 4

	Flag% Comments	40%	%09	100%	75%	75%	40%	75%	75%	40%	100%	40%	100%	40%	40%	40%
Low Income:	Prior Month Occup.%	%66	100%	100%	%56	100%	%92	%96	%56	100%	100%	%66	%66	%56	74%	%66
LOW	Occup. %	%66	100%	%66	100%	100%	%92	%96	%86	100%	%66	%86	100%	100%	75%	%66
	Occupied Unit	66	02	94	20	36	116	24	37	06	237	126	145	56	251	272
	Prior Month Occu%	%66	100%	100%	%36	100%	%66	%96	%36	100%	100%	%66	%66	%36	%66	%66
	Occup. %	%66	100%	%66	100%	100%	100%	%96	%86	100%	%66	%86	100%	100%	%66	%66
	Total Occupied Units Units	66	20	94	20	36	152	24	37	06	237	126	145	56	333	272
	Total Units	100	20	95	20	36	152 burg	25	40	06	240	128	145	56	336	276
	Property: (Status, Address)	Fountains at Millenia Phase IV, Act 5316 Millenia Blvd, Orlando	Goldenrod Pointe Apartments, Acti 3500 N Goldenrod Road, Orlando	Green Gables (Alhambra Trace), A 5201 Via Alizar Dr, Orlando	Kensington Oaks, Active 440 S. Mellonville Ave, Sanford	Lake Davis Apartments, Active 1301 Catherine Street, Orlando	Lake Harris Cove Appartments, Act 15 32511 Lake Harris Cove Avenue, Leesburg	Lake Jennie Phase I, Active 1301 Santa Barbara Dr, Sanford	Lake Jennie Phase II, Active 1312 Santa Barbara Dr, Sanford	Lake Sherwood Apartments, Activ 1826 London Crest Drive, Orlando	Lake Weston Pointe Apartments, A 2201 Weston Point Dr, Orlando	Lakeside Retreat at 27, Active 1403 Old Harbor Blvd., Leesburg	Lancaster Villas, Active 800 W. Lancaster Rd, Orlando	Landings at Carver Park, Active 1150 Conley Street, Orlando	Landings on Millenia, Active 5150 Millenia Boulevard, Orlando	Landon Pointe Apartments, Active 1705 Grande Pointe Avenue. Orlando

Tuesday, December 21, 2021

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						LOW	Low Income:		
Property: (Status, Address)	Total Units	Occupied Units	Occup. %	Prior Month Occu%	Occupied Unit	Occup. %	Prior Month Occup.%	Flag%	Comments
Landon Trace Townhomes (Bucha 1813 Buchanan Bay Circle, Orlando	228	226	%66	%86	226	%66	%86	100%	
Landstar Park Apartments, Active 1001 Landstar Drive, Orlando	156	153	%86	%66	153	%86	%66	40%	
Laurel Oaks Phase I (Sleepy Hollo 2700 Laurel Hollow Dr., Leesburg	144	137	%56	%86	137	%56	%86	40%	
Laurel Oaks Phase II (Sleepy Hollo 2700 Laurel Hollow Dr., Leesburg	108	105	%26	%66	105	%26	%66	40%	
Lee Vista Club Apartments, Active 5903 Lee Vista Bivd, Orlando	312	311	100%	100%	311	100%	100%	40%	
Marbella Cove, Active 7528 Marbella Pt. Drive, Orlando	104	104	100%	%66	104	100%	%66	%0	
Marbella Pointe, Active 7528 Marbella Pt. Drive, Orlando	120	119	%66	%66	119	%66	%66	40%	
Mendel Villas, Active 3538 Aristotle Ave, Orlando	32	32	100%	94%	32	100%	94%	100%	
Nassau Bay Apartments, Active 49 5200 North Orange Blossom Trail, Orlando	492 ando	487	%66	%66	487	%66	%66	100%	
Oak Harbor Apartments, Active 5770 Harbor Chase Circle, Orlando,	176	174	%66	%66	174	%66	%66	20%	
Oviedo Town Center Phase I, Activ 450 Fontana Circle #105, Oviedo	106	106	100%	100%	106	100%	100%	40%	
Oviedo Town Center Phase II, Activ 450 Fontana circle #105, Oviedo	2 8	34	100%	100%	34	100%	100%	40%	
Oviedo Town Center Phase III, Acti 450 Fontana circle #105, Oviedo	72	70	%26	100%	70	%26	100%	40%	
Oviedo Town Center Phase IV, Acti 450 Fontana Circle #105, Oviedo	24	23	%96	100%	23	%96	100%	40%	
Palm Grove Gardens, Active 3944 W.D. Judge Drive, Orlando	142	142	100%	400%	142	100%	100%	75%	

Tuesday, December 21, 2021

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						Low	Low Income:		
Property: (Status, Address)	Total Units	Occupied Units	Occup. %	Total Occupied Occup. Prior Month Units Units % Occu%	Occupied Occup. Unit %	Occup. %	Prior Month Occup.%	Flag%	Comments
Pebble Creek, Active 1317 Boulder Dr, Kissimmee	72	72	100%	100%	72	100%	100%	100%	
River Ridge Apartment Homes, Act 9957 Hidden River Drive #106, Orlando	160	160	100%	%66	160	100%	%66	40%	
Rolling Acres Phase I, Active 824 CrR 466, Lady Lake	104	104	100%	100%	104	100%	100%	40%	
Rolling Acres Phase II, Active 824 CR 466, Lady Lake	35	35	100%	100%	35	100%	100%	40%	
SouthWinds Cove, Active 3400 Southwinds Cove Way, Leesburg	112	112	100%	100%	91	81%	81%	40%	
Spring Lake Cove Phase I, Active 96 1508 Spring Lake Cove Lane, Fruitland Park	96 I Park	93	%26	%86	75	78%	%62	40%	
Spring Lake Cove Phase II, Active 48 1508 Spring Lake Cove Lane, Fruitland Park	48 I Park	48	100%	%86	48	100%	%86	40%	
Vista Pines Apartments, Active 401 N Chickasaw Trail, Orlando	238	236	%66	100%	236	%66	100%	40%	
Westgate Apartments (Alta Westga 6872 Alta West Drive, Orlando	240	236	%86	%86	236	%86	%86	40%	
Westwood Park Apartments, Activ 11037 Laguna Bay Dr, Orlando	178	178	100%	100%	178	100%	100%	40%	
Willow Key Apartments, Active 5590 Arnold Palmer Dr, Orlando	384	384	100%	100%	384	100%	100%	40%	
Total Units:	7,891				_			-	
Current Period Summary: Prior Period Summary:		7,774	%66 %66	.0.0	7,196	95% 95%	% %		

Total Number of Properties: 54

Tuesday, December 21, 2021



DISCUSSION ITEM

BOARD OF DIRECTORS

MEMORANDUM

MERCEDES MCCALL CHAIR

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO

BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
DATE:	December 20, 2021
RE:	CONSIDER APPROVAL OF BOND COUNSEL CONTRACT EXTENSION JANUARY 5, 2022 REGULAR BOARD OF DIRECTORS' MEETING

BACKGROUND

On January 1, 2019, the Authority entered into an agreement with Greenberg Traurig, P.A. (GTLaw), for Bond Counsel Services, for the Authority. The contract term was from January 1, 2019 through December 31, 2021, with two (2), 2-year extensions at the sole discretion of the Authority. Bond Counsel services are provided by Warren Bloom, Esq., Mike Watkins, Esq. and Vanessa Lowry, Esq. of GTLaw. Staff continues to be pleased with the services provided by Bond Counsels and recommends approval of the contract extension through December 31, 2023, covering the 1st contract extension renewal period of the agreement.

Enclosed for your review is a black-lined copy of the contract, as revised by Counsel.

ACTION REQUESTED

Board approval to Extend Bond Counsel Contract to cover the 1st contract renewal period through December 31, 2023.

CONTRACT FOR BOND COUNSEL REPRESENTATION

This **CONTRACT FOR BOND COUNSEL REPRESENTATION** (this "Agreement"), between the **ORANGE COUNTY HOUSING FINANCE AUTHORITY** (the "Authority") and **GREENBERG TRAURIG, P.A.** ("GT"), is dated as of January 1, 2019, 2022.

WITNESSETH

WHEREAS, the Authority had previously circulated a request for proposal for bond counsel services on or about August 1, 2018 (the "RFP");

WHEREAS, following review of all responses to the RFP, and a deliberate decision-making process by the Authority, the Authority, at its regular meeting held on January 2, 2019, selected GT as its Bond Counsel subject to the negotiation of a definitive contract describing such representation and the fees associated with such representation;

WHEREAS, this Agreement embodies terms which are satisfactory to both the Authority and GT, regarding GT's services as Bond Counsel to the Authority;

NOW, THEREFORE, each of the Authority and GT agree as follows:

I. Scope of Representation:

GT, as Bond Counsel, will:

- (1) Provide specialized legal advice regarding the IRS Code as it applies to the Authority's bond financing activities and to the programs or projects funded with the proceeds of bonds (particularly with respect to the structure of proposed new issues of bonds, the integration of bond proceeds with Authority funds or other external funds (e.g., HOMES, SHIP, CDBG, etc.), and the structure and operation of new programs relating to such bonds.
- (2) Prepare and submit the application to the Division of Bond Finance of the State Board of Administration for approval of volume cap allocation for each Authority private activity bond issue.
- (3) Advise the Authority on the procedures, required approvals, filings and other legal issues relative to the issuance of bonds.
- (4) Prepare the Trust Indenture and associated documents relating to each series of bonds, which document may be in the form of a Series Supplement for bonds issued on a parity basis under a master indenture or in the form of a separate, stand-alone "closed" indenture.
- (5) Prepare all applicable "Authorizing Resolutions" for consideration and adoption by the Authority Board and the Orange County Board of Commissioners to authorize the financing, team to go forward with the implementation of a particular

proposed bond transaction by taking such actions as, among others, (i) reviewing and commenting on, and opining on the applicable provisions of the related Disclosure Document, (ii) preparing and distributing program documents to prospective program participants, (iii) approving certain legal program parameters, and (iv) approving program participants, etc.

- (6) Prepare the final Bond Resolution for consideration and adoption by the Authority Board and the Orange County Board of County Commissioners to (i) authorize the execution of the bond purchase agreement relating to each series of bonds to be issued, (ii) authorize the execution of other documents required for closing, (iii) approve the final form of the related disclosure document, and (iv) generally authorize actions which must be taken incident to issuing the bonds.
- (7) Review and comment on any documents prepared by other members of the Authority's bond financing team relating to each bond issue, including, among others, the bond purchase agreement, program agreements, loan documents, disclosure document, continuing disclosure agreement, investment agreement bid specifications and bid procedures, investment agreements, etc.
- (8) Provide required Bond Counsel opinions relating to the tax _exempt status of the Authority bonds under applicable State and Federal Law, as well as, legal opinions attesting to the valid issuance of bonds under applicable State Law. Provide required tax opinions evidencing compliance of each new issue of bonds with applicable provisions of the IRS Code, as well as, the adequacy of program documents and operating procedures/policies of the Authority to reasonably assure compliance with such Code provisions.
- (9) Assemble all closing transcript items and arrange for preparation of bound transcripts for distribution to each member of the Authority's bond financing team within ninety (90) days following the applicable closing date.
- (10) Prescribe the detailed procedures to be followed by the Authority's Financial Advisor or Senior Managing Underwriter in calculating the Bond Yield and Mortgage Yield associated with each issue of bonds and each new bond-financed loan program.
- (11) Review Bond/Mortgage Yield calculations for each new issue of bonds for the purpose of determining the extent to which calculations may be relied upon in preparing the Arbitrage Certificate for such bonds.
- (12) Prepare the Arbitrage Certificate relating to each new issue of bonds and deliver such Certificate prior to closing.
- (13) Review all financial feasibility studies and contracts for legal issues relating to bonds for any proposed bond issue and participate with Authority staff, the

(b) <u>Expenses</u>. Bond Counsel shall be reimbursed for its reasonable disbursements which include federal express or other courier charges, long distance telephone, fax, copying costs, computer research, and travel. Wherever possible these reimbursements shall be made from bond proceeds. There shall be no word processing charges. The costs of bound transcripts will be billed directly from the bindery but are expected to be paid from costs of issuance.

III. Term of Agreement:

This Agreement shall be in effect from January 1, 20192022 through December 31, 20212023 subject to either party's right to terminate the Agreement in writing at any time. The Authority, in its sole discretion, may extend the term of this Agreement for two additional two-year terms term.

"AUTHORITY"	"GT"	
ORANGE COUNTY HOUSING FINANCE AUTHORITY	GREENBERG TRAURIG, P.A.	
By: Mercedes McCall Chair	By:Shareholder	
Attest: W.D. Morris Executive Director		
Approved as to Legal Sufficiency only and not substance:		
By: Warren S. Bloom General Counsel		

DISCUSSION ITEM

BOARD OF DIRECTORS

MEMORANDUM

MERCEDES MCCALL CHAIR

VERNICE ATKINS-BRADLEY VICE CHAIR

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
DATE:	December 22, 2021
RE:	CONSIDER APPROVAL OF A TEMPORARY RENEWAL OF THE CONTRACT FOR FINANCIAL ADVISORY SERVICES. JANUARY 5, 2022 REGULAR BOARD OF DIRECTORS' MEETING

BACKGROUND

Due to the limited responses to the Authority's Request For Proposal (RFP) for financial advisory services, the Board has not yet made a decision regarding the selection of a firm to provide Financial Advisory Services for OCHFA. The Authority's existing firm, CSG Advisors, Inc. contract expires on December 31, 2021. In the interim, staff is requesting approval of a Temporary Renewal of its current contract for Financial Advisory Services with CSG Advisors, Inc.

As opined by counsel, the existing language of "Section X" of the current contract can be amended to provide that the current contract remain in effect until a successor financial advisor has contracted with the Authority, subject to the completion of the Authority's formal selection process for its Financial Advisory Services.

ACTION REQUESTED

Board approval of the Temporary Renewal of the Contract for Financial Advisory Services; and authorization for Chair, Board Member and Executive Director to execute the document(s) subject to General Counsel's review.

TEMPORARY RENEWAL CONTRACT FOR FINANCIAL ADVISORY SERVICES

This TEMPORARY RENEWAL CONTRACT FOR FINANCIAL ADVISORY SERVICES is made and entered into as of January 1, 2022, by and between the ORANGE COUNTY HOUSING FINANCE AUTHORITY (the "Authority") and CSG ADVISORS INCORPORATED ("CSG") and amends that certain Renewal Contract for Financial Advisory Services between the Authority and CSG, dated as of January 1, 2020 (the Original Contract").

Notwithstanding the existing language of Section X of the Original Contract, Section X of the Original Contract is hereby amended to provide that the Original Contract remains in effect until a successor financial advisor has contracted with the Authority upon the completion of the Authority's formal financial advisor selection process. CSG, by its execution below, agrees that the fees and rates of the Original Contract will not increase during the term of this extension.

IN WITNESS WHEREOF, the parties hereto have affixed their signatures.

ORANGE COUNTY HOUSING FINANCE AUTHORITY

	By:
Attest: W.D. Morris Executive Director	
Approved as to Legal Sufficiency:	
By:General Counsel	
	CSG ADVISORS INCORPORATED
	By: David Jones Principal